

Collaborate. Create. Accelerate.



New Data on Success Factors in Nonprofit Collaboration

La Piana Consulting's [Strategic Restructuring Self-Assessment Tool \(SRAT\)](#) supports board and staff discussions about partnership opportunities and readiness. In this [first-ever compilation](#) of aggregate data from the SRAT, quantitative analysis confirms and gives texture to much of what we know anecdotally about success factors leading to meaningful collaboration.

[Findings from 134 organizations](#) exploring strategic restructuring opportunities show a correlation between positive board attitudes about collaboration and the likelihood of entering into a formal agreement. Responses also reveal that partnerships were less likely to result when viewed as a pathway to survival, as opposed to when they were approached as either a means to strengthen one's organization or a strategy yielding equal benefit to each party. Past experience with highly-integrated forms of collaboration was also found to be a positive indicator of readiness to engage in new partnerships.

Click [here](#) for the full article.

Join Us in Welcoming New Staff

We are excited to announce the growth of our team to include two new experienced Senior Consultants. [Doug Green](#) brings a dynamic blend of nonprofit, business, and public sector experience, and is based out of Southern California. [Makiyah Moody](#) has deep expertise in program design, governance, and leadership; she currently lives in the Northeast. Both consultants will work with clients nationally.

We have also recently welcomed two new project and operations support staff: [Shaquile Coonce](#), Project Assistant, and [Trish Fisher](#), Project and Operations Associate. Both contribute to the success of client projects as integral members of our team.

Other Resources

Client Story: [Toledo Regional Autism Network](#). Follow the evolution of a [collaborative effort](#) among more than a dozen member organizations to expand services for individuals with autism and their families and caregivers.

Three Questions to Assess Your Need for [Business Planning](#). Learn what nonprofit business plans are all about and quickly determine [whether business planning can help your organization get to where it needs to go](#).

Two Tools for [Strategy Development](#). Review how an [Identity Statement](#) and [Strategy Screen](#) can help clarify your organization's strategic thinking and acting on an ongoing basis, in real time.

News and Events

In January, five of North America's leading Jewish day school organizations — serving more than 375 schools and nearly 100,000 students — announced that they will join to form a [new integrated organization](#). Our consulting team is honored to have worked alongside these groups throughout this process and has been deeply impressed by the thoughtfulness, care, and vision of all those involved. The new organization is expected to launch in July 2016.

On March 3, Michael Anderson will present a session on business planning at the Nonprofit Finance & Sustainability Conference in Minneapolis. Participants will learn when business planning is needed and how to design an effective process that engages key stakeholders and produces a plan that meets the needs of multiple audiences.

On March 9, [Jo DeBolt](#) will lead a workshop on “Collaborating for Mission Impact” for the Greater New Orleans Foundation.

On March 15, [David La Piana](#) will conduct a learning session on strategy development for fellows of Rockwood Leadership Institute's “Leading from the Inside Out” year-long program for social change leaders.

Watch the [Events](#) page of our website or follow us on [social media](#) to find out where we'll be next!

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